## Message Text

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**ACTION EUR-12** 

INFO OCT-01 IO-11 ISO-00 AID-05 CEA-01 CIAE-00 COME-00

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TO SECSTATE WASHDC 5881

INFO AMEMBASSY BONN

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY THE HAGUE

USMISSION EC BRUSSELS

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E.O. 11652: N/A

TAGS: EFIN, ETRD, EEC, BE

SUBJECT: CURRENT BELGIAN ATTITUDE TOWARDS INFLATION INSURANCE

**SCHEMES** 

REF: 75 EC BRUSSELS 11475

1. LOCAL PRESS THIS WEEK REPORTS RECENT VISIT OF BELGIAN MINISTER FOR FOREIGN TRADE MICHEL TOUSSAINT TO PARIS TO DISCUSS FRENCH COST INFLATION INSURANCE PROGRAM WITH GOF. ARTICLE, WHICH CONFIRMED BY MFA SOURCES, SAYS THAT TOUSSAINT COMPLAINED TO FRENCH MINISTERS FOURCADE AND D'ORNANO ABOUT PROGRAM ARGUING THAT (A) COSTS ARE CURRENTLY MORE OF A PROBLEM FOR BELGIAN EXPORTERS WHO DO NOT HAVE SUCH A PROGRAM THAN FOR THE FRENCH WHO DO; (B) EXISTENCE AND SPREAD OF THIS TYPE OF INSURANCE WITHIN EUROPEAN COMMUNITY POSES LIMITED OFFICIAL USE

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SERIOUS PROBLEM FOR MEMBER STATES.

- 2. IN CONVERSATION WITH EMBOFF, MFA DIRECTOR FOR FOREIGN FINANCIAL RELATIONS GILBERT MORLEGHEM BEGAN BY RECALLING THAT BELGIUM, THE NETHERLANDS, AND WEST GERMANY HAVE BEEN SPEARHEADING MOVEMENT WITHIN EC TO PHASE OUT INFLATION INSURANCE SCHEMES. ALL THREE COUNTRIES HAVE FORMALLY ASKED EC COMMISSION TO TAKE POSITION OPPOSING SUCH PRACTICES, AN EFFORT WHICH HAS APPARENTLY MET WITH SOME SUCCESS (SEE REFTEL.
- 3. IN RECENT MONTHS, HOWEVER, BELGIAN EXPORTERS HAVE BECOME INCREASINGLY RESTIVE, MORLEGHEM SAID. FACED WITH AN INFLATION RATE HIGHER THAN THAT OF ITS NEIGHBORS (11 PERCENT IN 1975) AND ITS CONSEQUENCES FOR COSTS UNDER BELGIUM'S SYSTEM OF AUTOMATIC SALARY INDEXATION, EXPORTERS OF HEAVY CAPITAL EQUIPMENT OR TURN-KEY PLANT FACILITIES HERE ARE BECOMING MORE INSISTENT THAT BELGIAN GOVERNMENT ASSIST THEM IN RE-ESTABLISHING THEIR COMPETITIVE POSITION. GOVERNMENT RESPONSE SO FAR HAS BEEN TO EXPAND EXISTING PROGRAMS TO SUBSIDIZE EXPORT CREDIT INTEREST RATES (REDUCING THEM FROM CURRENT MARKET 9.3 PERCENT TO AROUND 8 PERCENT), BUT ITS RESOURCES IN THIS AREA ARE NEARING EXHAUSTION. (INTEREST RATE ADJUSTMENTS DO NOT, IN ANY CASE, HELP IN GAINING LARGE SCALE CASH CONTRACTS IN THE MIDDLE EAST). BELGIAN INDUSTRY ATTENTION THUS INCREASINGLY FOCUSED ON BRITISH AND FRENCH INFLATION INSURANCE SCHEMES, ACCORDING TO MORLEGHEM. IT DEMANDS THAT SCHEMES EITHER BE ABOLISHED OR THAT IN SELF-DEFENSE, BELGIUM FOLLOW SUIT.
- 4. MORLEGHEM SAID BELGIAN GOVERNMENT WILL CONTINUE TO DEAL WITH THIS PRESSURE BY URGING EC ACTION PLUS PUBLICIZING BILATERAL EFFORTS SUCH AS THAT VIS A VIS FRENCH (WHO WERE, BY THE WAY, COMPLETELY UNYIELDING, HE SAID-ALTHOUGH HE SEES SOME INTERNAL DISSENSION ON ISSUE WITHIN GOF). BELGIAN OPPOSITION PARTLY FINANCIAL, SINCE NATIONAL BUDGET ALREADY IN SERIOUS DEFICIT. IT IS ALSO BASED, HOWEVER, ON PRINCIPLE, ACCORDING TO MORLEGHEM. BELGIUM REGARDS FRENCH 6.5 PERCENT INSURANCE CEILING IN CURRENT ECONOMIC CLIMATE AS TANTAMOUNT TO LIMITED OFFICIAL USE

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STRAIGHT EXPORT SUBSIDIZATION, AND SUSCEPTIBLE TO ATTACK ON THAT BASIS IN BOTH EC AND GATT. NEVERTHELESS, HE NOTED THAT BELGIUM'S FIRST PRIORITY MUST ULTIMATELY BE PROTECTION OF ITS EXPORTS, WHICH ACCOUNT FOR OVER HALF ITS GNP. IMPLICATION WAS THAT IF EC FAILS TO ACT ON PROBLEM, BELGIUM MAY EVENTUALLY (AND RELUCTANTLY) BE FORCED BY ECONOMIC AND POLITICAL CIRCUMSTANCES TO ADOPT INFLATION INSURANCE PROGRAM OF ITS OWN, FIRESTONE

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